

ESD practices by EU companies in SA
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Best practice in Enterprise and Supplier Development

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Metso Outotec in brief

Metso Outotec is a frontrunner in sustainable technologies, end-to-end solutions and services for the aggregates, minerals processing, metals refining and recycling industries globally.

By improving our customers' energy and water efficiency, increasing their productivity and reducing environmental risks with our process and product expertise, **we are the partner for positive change.**



4.2
billion euro
sales*



50+
countries with
presence



15,000+
employees, 80+
nationalities

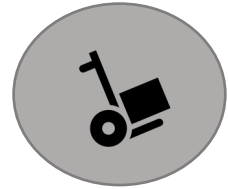


150 years of
expertise in mining
and metal

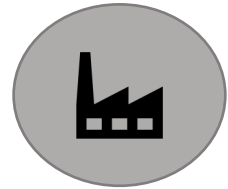
Agenda



Metso Outotec Transformation Agenda

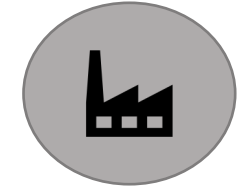
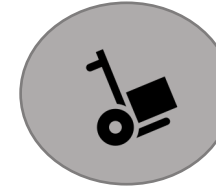


Supplier Development



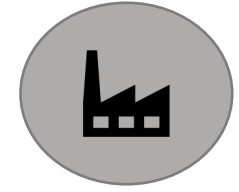
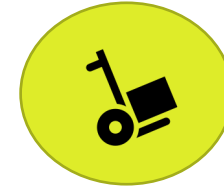
Enterprise Development

Our Transformation Agenda



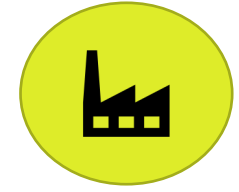
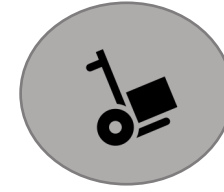
- Driving transformation beyond compliance: At Metso Outotec in Africa, we drive transformation as a business imperative. Our commitment to transformation is reflected in our agenda which is to leave a lasting and positive impact in the communities where we operate.
 - We are committed to supporting local communities where we operate through the following stretch goals:
 - Training and recruitment of local people
 - Sponsorships and Donations
 - Learnerships
 - Local economic developments (Supplier Development, Enterprise Development as well as Socio-Economic Development)
- We encourage our employees to participate in community programs through volunteering and other initiatives, often in partnership with our local business partners and non-governmental organizations.

Supplier Development Best Practice

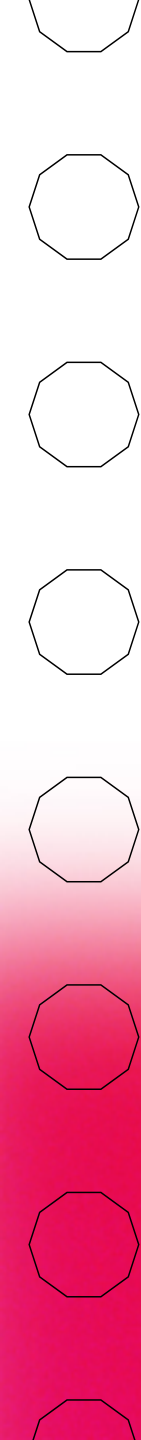


- The aim is:
 - To improved capacity within the broader economic landscape and increased economic participation of Black Owned Businesses in South Africa.
- Metso Outotec sold our Manufacturing Unit in Vereeniging to a fully black owned and managed entity: Ostem
 - Heavily reduce sales price
 - Committed spend for 3-years
 - Committed profitability on spend
 - The value of this transaction over the 3 years are estimated to be more than:
> R 300 Million

Enterprise Development



- Reality of SMME's and Black Owned Business
 - Insufficient resources e.g. Capital/ Cashflow/ Funding
 - Scarce Information
 - Lack of support from established or active players in the economy
- Disempowered and discouraged SMMEs/ Black-Owned Businesses/ Companies
- **R392 939** spent on Enterprise Development in 2019.
 - Access to enterprise development information including training and open opportunities.
- Setup various portals for SMME's and Black Owned Businesses in close to Metso Outotec's customer base / host communities
 - Steelpoort
 - Northern Cape



Partner for positive change

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Metso:Outotec